



Conney Safety Products Announces Acquisition as Part of Growth Strategy in Safety Products Sector

Madison, WI, July 1, 2011 – Conney Safety Products, LLC the largest specialty distributor of Safety Supplies and Equipment in the United States announced today that it has completed the purchase of Mettam Safety of Danville, IL.

Michael Wessner, Chief Executive Officer of Conney Safety Products, stated, "The combination of the two companies works very well strategically. Mettam's strength has been in large customer relationships which fit well with Conney's current large customer channel. Conney and Mettam get the opportunity to learn from each other the things that have made them successful gaining, servicing and growing very large customer relationships. Additionally Mettam gets the benefit of Conney's greater resources to even better service its customers including our inventory and distribution capabilities, catalog, web capabilities and information technology. The combination of the two companies will be very powerful and gives us the ability to acquire and add significant value to customers in all size segments. We hope to find several more companies like Mettam over the next few years."

Nan Mettam, President/CEO of Mettam Safety, stated, "Mettam has been a proud and successful family business since my father founded the company more than 30 years ago. Looking toward the future we realized that we needed to be bigger to continue to effectively compete. We believe Conney Safety's model provides the size and resources while continuing Mettam's legacy as a technically savvy Safety Products specialist. Conney has a strong track record of making combinations like this work flawlessly. I don't think we could have found a more ideal partner."

"Our role is to back great management teams," said Thomas Ritchie, Managing Director at CI Capital. "The Conney Team has done an outstanding job of rebuilding and positioning Conney for growth both organic and through strategic acquisitions. We believe Mettam Safety will be an excellent addition to the Conney platform."

About Conney Safety

Conney Safety Products is the largest specialty supplier of Safety Supplies and Equipment in the United States. As a specialist Conney assists its customers save time, lower costs and keep employees safer through the application of deep Occupational Health and Safety domain expertise combined with innovative systems and processes that provide extremely responsive customer service. The company features more than 14,000 stocked products supported by technicians highly experienced in OSHA requirements and product application and selection. Conney's website, as well as its industry leading catalog are the most comprehensive and easiest to use in the safety products industry. www.conney.com

About CI Capital Partners

CI Capital Partners LLC is a North American private investment firm focused on building and expanding leading middle market businesses. The firm targets industries that are ripe for consolidation and seeks to build businesses through organic growth and acquisitions. Since the firm's inception in 1993, CI Capital and its portfolio companies have made more than 100 acquisitions representing over \$6 billion in enterprise value. CI Capital's existing portfolio consists of companies which collectively generate annual revenue of approximately \$5 billion, EBITDA of approximately \$400 million, and employ approximately 15,000 people. To learn more about CI Capital Partners, please visit www.cicapllc.com.