



## Two CI Capital Partners Portfolio Companies, A-T Solutions and American Residential Services, Complete New Acquisitions

**NEW YORK, NY, November 3, 2009** – CI Capital Partners LLC (“CI Capital”), a New York-based private equity firm, announced today that A-T Solutions, Inc., an industry-leading anti- and counterterrorism professional services firm, and American Residential Services L.L.C. (ARS), a provider of air conditioning, heating, indoor air quality, plumbing, drain cleaning and sewer line services across the United States, have each completed acquisitions. Both A-T Solutions and ARS are investments of CI Capital Partners.

“Both the A-T Solutions and ARS transactions reflect CI Capital’s longtime strategy of partnering with high-caliber management teams in growing businesses operating in large and fragmented markets,” said Frederick Iseman, Chairman and Chief Executive Officer of CI Capital. “We are able to help these businesses evolve to the next level, providing them with the benefits of being part of a larger organization.”

“Our role is to work with management teams to plan and implement strategies that position companies for growth,” said Steven Lefkowitz, President of CI Capital. “Both the A-T Solutions and ARS management teams have done an excellent job of managing growth while continuing to deliver products and services of the highest quality to their clients.”

### A-T Solutions Acquires Trancite Logic Systems

A-T Solutions Inc., based in Fredericksburg, Va., acquired Trancite Logic Systems, an information technology company based in Boise, Idaho, that specializes in anti-terrorism technology solutions for federal, state and local law enforcement organizations. The transaction is the second acquisition A-T Solutions has made within the past four months.

“Our first investment in the government services space, Anteon International, was successful because Anteon quickly became recognized as a leading provider of government technology services,” said Joost Thesseling, a Principal at CI Capital. “We are delighted to support A-T Solutions as it continues to enhance its leadership position and expand its global security solutions offerings.”

“We’re very excited to secure a long-term, strategic business alignment with our key partner of the last five years,” said Ken Falke, A-T Solutions CEO. “Trancite’s team has repeatedly demonstrated superior performance and delivered industry-leading technology solutions to the DoD, DHS and law enforcement marketplace.”

Trancite Logic Systems will be integrated into the Technology Solutions business unit within A-T Solutions. Together, the companies will be able to provide customers with a complete and comprehensive suite of cutting-edge and relevant IT products and services as part of the combined organization’s global security solutions. Trancite Logic Systems CEO Joshua Evarts will take on a new position as A-T Solutions’ first chief innovation officer, responsible for driving innovation throughout company systems and services.

In June, A-T Solutions acquired Accelligence LLC, a Vienna, Va.-based firm providing intelligence and mission-focused solutions to organizations within the U.S. government and intelligence community.

## **American Residential Services Acquires Efficient Attic Systems**

American Residential Services L.L.C. (ARS), a nationwide provider of air conditioning, heating and plumbing services operating under the ARS® and Rescue Rooter® brands, has acquired Dallas-based Efficient Attic Systems (EAS), an energy-efficiency solutions provider offering blown-in insulation, attic ventilation and high-tech radiant barrier services. The transaction marks ARS' fourteenth acquisition and first service line expansion.

"ARS has made remarkable progress in implementing its strategy of growth through acquisitions in the fragmented home services sector," said Thomas Ritchie, a Principal at CI Capital. "By providing what are often smaller, local businesses with membership in a growing, national network, ARS provides these businesses with the benefits of shared services such as volume purchasing, enhanced employee compensation programs and access to new product and service offerings. We are very pleased to continue to support ARS as it continues its successful expansion."

"An important part of the HVAC business involves improving energy efficiency in the home," said Dave Slott, ARS/Rescue Rooter president and chief operating officer. "The sales and service of energy-efficient products is a growing focus of our business, as customers are very concerned with lowering their energy bills." Slott added, "EAS is a leading-edge business with outstanding customer service, and we are excited to be aligned with their operation."

EAS is best known for its Energy Efficient Attic® program, which is designed to save consumers up to 30 percent on their energy bills. The Energy Efficient Attic program integrates three proven energy-saving techniques (proper attic insulation, balanced attic ventilation and spray-on radiant barrier) into a single solution.

EAS was founded in 2002 and has grown rapidly, professionally retrofitting homes in five markets: Dallas, Austin, Houston, San Antonio and Phoenix. ARS/Rescue Rooter intends to expand the Energy Efficient Attic program through its existing business locations across the country.

## **About A-T Solutions, Inc.**

A-T Solutions, Inc., is the industry's leading anti- and counterterrorism and intelligence professional services firm. The company provides outstanding support in intelligence, global security, training solutions, technology solutions, and logistics and mission support. Clients include the DoD, DOS, DHS, DOJ, the intelligence community and the private sector. A-T Solutions employs approximately 400 professionals and has offices in Fredericksburg, Vienna and Virginia Beach, Va.; San Diego, Calif.; Orlando and Niceville, Fla.; and Anacortes, Wash. In May 2009, A-T Solutions completed the acquisition of Accelligence LLC, a provider of operational, technical, analytical, instructional and commercial operational support to the intelligence community.

A-T Solutions is part of CoVant Technologies LLC, the McLean-based federal technology group owned by its management team, and by CI Capital Partners LLC. For more information, please visit [www.a-tsolutions.com](http://www.a-tsolutions.com).

## **About ARS/Rescue Rooter**

ARS and Rescue Rooter are leading brands of American Residential Services L.L.C., providing air conditioning, heating, indoor air quality, plumbing, drain cleaning and sewer line services across the United States. Based in Memphis, Tenn., American Residential Services L.L.C. has approximately 4,000 employees.

ARS/Rescue Rooter operates a network of more than 60 company operated, locally managed service locations spanning 24 states and the District of Columbia. United by exceptional service, the ARS/Rescue Rooter Network serves both residential and light commercial customers through a knowledgeable team of trained specialists. Providing elevated service and ensuring the highest standards of quality, ARS/Rescue

Rooter has the experience to do any job right – the first time.

American Residential Services L.L.C. is owned by investors including CI Capital Partners LLC and management. For more information about ARS/Rescue Rooter, visit [www.ARS.com](http://www.ARS.com).

## **About CI Capital Partners LLC**

CI Capital Partners LLC is a New York-based private equity firm. Current CI Capital Partners portfolio companies include American Residential Services, a leading provider of HVAC and plumbing services; Prodigy Health Group, a rapidly expanding health care services company; Ply Gem Industries, one of the largest North American manufacturers of residential siding and windows; KIK Custom Products, the largest North American contract manufacturer of branded and retailer-branded consumer products; Conney Safety Products, a full-service distributor of safety products; and CoVant Technologies, a government services company led by the former executives and board of directors of Anteon Corporation.

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